

**Balboa Tennis Club Board of Directors Meeting Minutes
April 16, 2024**

Meeting called to order at 6:40 p.m. by President Gary Smith in the Balboa Tennis Clubhouse.

Attendees: Gary Smith, Mario Suarez, Maegen Demko, Angie Crawford and Colleen Clery Ferrell. Todd Linke, Charles Hamori and Andrew Macfarlane were absent.

Approve Minutes and Vote on Board Member Absences - A motion was made by Angie to approve the March 2024 Board Meeting Minutes and seconded by Mario. MMSC

A motion was made by Maegen and seconded by Mario to approve the Board Member absences. MMSC

President's Comments - (Gary Smith) He commented that the Club is doing well and the Board continues to make good decisions.

Club Director's Report (Colleen Clery Ferrell):

- A. Membership Cap - She explained the process of deleting expired members at the end of the month, following up with those who are still playing, yet haven't renewed and inviting the next group on the waiting list. Board decided to keep the current system in place without a membership cap.**
- B. Clubhouse Usage - Currently only members that use Route 6 Cafe for catering are allowed to utilize the Clubhouse for group gatherings. Birthday parties are not permitted.**
- C. Group Court Fees - SDDTA Tournament is one exception to the current pricing for outside court rentals. They have a flat fee that will continue for the 2024 tournament in August.**
- D. Membership Totals - Total Membership: 1677
Waiting List: 183, Court Usage: 79%**
- E. Daily Log - BTC member mentioned in the Daily Log using foul language was in violation of the BTC Code of Ethics. Board voted to issue a strike. Angie made the motion and Maegen seconded. MMSC**

Committee Reports

A. Budget and Finance (Colleen)

- **The Club has \$232,113 in the bank with \$100,000 as Board designated reserve and \$75,849 saved in CD's. Court rentals were up \$3000 from the SCTA Tournament and also Harper Ink Junior that both rented courts in March. Membership was up \$4721 over 2023 due to early renewals to beat the 2024 price increase. Overall the Club gross profit for the month was a healthy \$9000. Repair and maintenance was down \$6800 from last year because of less plumbing problems and no stadium cleaning. Utilities from SDG&E saw the most significant decrease of \$2000, ever since opting out of CCA. (Community Choice Aggregation) Overall the Club net income was up \$23000 for the month. YTD all numbers are up including membership, daily permits and court rental. On the expense side, a significant decrease for insurance shows up as no audit fees needed to be paid since BTC adopted a solo policy for property insurance instead of the previous community policy. Overall YTD, the Club net income is up \$40000.**

B. Facilities - The windscreens on courts 11-14 were reinstalled. The new umpire chairs are put together and ready for the upcoming tournament season.

C. Constitution and Bylaws - none

D. Employment and Personnel - none

E. Ethics - none

Contract and Lease

- **Cafe - As mentioned earlier in the meeting, Route 6 offers catering for all gatherings in the BTC Clubhouse.**
- **HJKventure - HJK Summer Camp runs from June 24 - August 16. Hiromi doesn't think she will need the additional two courts she requested.**

Unfinished Business

- **Changes to Challenge Court Rules - The Board looked over the proposed rules for the Challenge Court and Ultimate Challenge**

Court. Maegen noticed that similar rules were not numerically lined up. She offered to map out the rules and coincide in the document for clarification. She will draft a final copy for publication, which includes a Board approved "Zero Tolerance" rule for behavioral issues on both courts.

- **BTC League Clarifications - With suggestions from the meeting, a final copy of BTC League Rules and Regulations will be ready for distribution.**

New Business

- **San Diego City Manager Resigns - Johnny Chou worked two years overseeing BTC and the Special Use Permit issued by the City of San Diego. No replacement has been named yet.**

Adjournment - 8:08 p.m. Next meeting is May 21, 2024