

**Balboa Tennis Club Board of Directors Meeting Minutes  
August 20, 2024**

**Meeting called to order at 6:34 p.m. by President Gary Smith in the Balboa Tennis Clubhouse.**

**Attendees: Gary Smith, Andrew Macfarlane, Mario Suarez, Maegen Demko, Todd Linke, Angie Crawford, Charles Hamori and Colleen Clery Ferrell.**

**Approve Minutes and Vote on Board Member Absences - A motion was made by Angie and seconded by Charles to approve the July Board Meeting Minutes and Board absence. MMSC**

**Guest Speaker - none**

**President's Comments - (Gary Smith) He encouraged the three board members whose term is finished at the conclusion of 2024 to consider serving another two year term."We have made great contributions to the Club as a Board these past two years."**

**Club Director's Report (Colleen Clery Ferrell)**

- A. 16/18 Girl's Nationals at BTC Recap - The tournament went well. Club Director was present at the club for every minute of the tournament which included five 13 hour days. There were 12 chair umpires at BTC most days. Court fees from hosting the tournament were substantial and will be recognized in August financials.**
- B. No-Shows for June/July - Nine club members received a consequence of one month without being able to use the online court reservation system. Two people followed up with apologies and one asked to "pay a penalty" instead of having to wait for a month to use YourCourts. This request was denied by the Club Director.**
- C. General Liability Insurance Policy for BTC - New policy with Maxum very expensive compared to previous policy with Hiscox. Coverage is much more extensive, but the price is**

steep. As Angie mentioned, "Insurance in California overall is very expensive these days."

- D. Upcoming SD Metropolitan Tournament Giveaways - Instead of t-shirts, the club is offering a choice of a towel or hat for a change of pace.**
- E. Hack of Director's Email - Email threat sent first, asking for payment with no response from Club Director. Next day 5,400 email rejections were sent back. Server changed the password immediately.**
- F. Membership Totals - Total Membership: 1,715**
- G. Waiting List: 164**
- H. Court Usage: 79%**

### **Committee Reports**

- A. Budget and Finance (Colleen)**
  - **The Club has \$260,863 in the bank with \$100,000 as Board designated reserve and \$75,849 additionally in CD's. The month of July was positive with daily permits and membership income adding to a +\$3,873 increase overall for income. Expenses for court cleaning prior to the Girl's National (\$2400) and general liability insurance (\$15,000) were recognized in July. SDG&E bill continued to decline (-\$3,696) for the month of July. With the additional income from the Maureen Connolly Brinker Balboa Open, the Club made \$13,267 after depreciation for the month. Year to Date (YTD), the Club is up \$50,000 over 2023 mostly due to membership income, less plumbing issues and the decrease of -\$12,748 in the SDG&E bill after opting out of CCA.**
- B. Facilities - Court washing was completed.**
- C. Constitution and Bylaws - Three Board Member terms are up December 31, 2024 - Mario, Todd and Maegen. All three expressed a desire to run for another term.**
- D. Employment and Personnel - Director and Assistant Director requesting work phone upgrades. A motion was made by Angie to approve the request with Charlie seconding. MMSC**
- E. Ethics - none**

### **Contract and Lease**

- **Cafe** - Very busy for tournaments. Furniture upgrade will happen after the busy tournament season.
- **HJKventure** - They are creating a new website for the business.

### **Unfinished Business - none**

### **New Business**

- **Member Inquiry Regarding Court Usage on League Days** - The Board decided members are free to book tennis courts prior or after the time they play league on any given day.
- **Official Ballot Drop Box Request from the San Diego County Registrar of Voters** - Denied - Not the best location at Balboa Tennis Club. Would cause too much distraction.
- **Stipends for (4.0) 40 and Over Men's Team Advancing to Nationals in Florida and (6) BTC Intersectional Players** - \$100 each - A motion was made by Todd to approve and seconded by Mario. MMSC

**Adjournment** - 7:37 p.m. Next meeting is September 17, 2024