

**Balboa Tennis Club Board of Directors Meeting Minutes
September 17, 2024**

Meeting called to order at 6:39 p.m. by President Gary Smith in the Balboa Tennis Clubhouse.

Attendees: Gary Smith, Maegen Demko, Todd Linke, Angie Crawford, Charles Hamori and Colleen Clery Ferrell. Andrew Macfarlane and Mario Suarez were absent.

Approve Minutes and Vote on Board Member Absences - A motion was made by Angie and seconded by Charles to approve the August Board Meeting Minutes and Board absences. MMSC

Guest Speaker - none

President's Comments - (Gary Smith) He commented on the current status of his son Ivan who was involved in a horrific accident on 4/5/22. Ivan recently graduated from college and will soon be in mediation over the accident.

Club Director's Report (Colleen Clery Ferrell)

- A. Neighborhood Noise Complaints - BTC cleaning crew has been starting the blowers before 7:00 a.m. and annoying the neighbors. Complaints were made and the Club Director responded immediately, advising janitorial service that this is unacceptable.**
- B. Donation Coming in November - Wish List - Former BTC Board Member M.A. Hillier is donating \$5,000 to BTC in November. Suggestions for usage of the donation were solicited. None were presented at that time.**
- C. Western League Championships at BTC - Board approved and is offering a discounted rate of \$5 per hour per court.**
- D. PlaySight Video - Declined by Board. Currently all BTC courts except the stadium have installed brackets for phones with the Swing Vision App for video playback.**
- E. Membership Total - 1,688 Waiting List: 141 Court Usage: 76%**

Committee Reports

A. Budget and Finance (Colleen)

- **The Club has \$290,086 in the bank with \$100,000 as Board designated reserve and \$75,849 additionally in CD's. The \$25,000 CD which will mature on 10/5/24, has earned \$689.40 in the last seven months. The Board voted to combine this amount with another \$50,000 and purchase another CD after the original CD reaches its maturity date. A motion was made by Todd and seconded by Charlie. MMSC. As for the month of August, three events using BTC courts - SD Tennis Federation, K&W Junior and the SD District brought in \$15,000 in court revenue, exceeding last year by \$8393. Income for the month was up almost \$10,000 over 2023. On the expense side, new nets and headbands were purchased for \$1,541. SDG&E savings continued with a differential of -\$3,726 from last year. Net income for the month of August was \$29,000 after depreciation. Year to Date (YTD), memberships continue to be the big income producer along with court rental and daily permits. Income is up \$41,000 over 2023. General liability insurance is one of the big changes on the expense side YTD, yet is made up by SDG&E savings. Budget is 66% completed and on target with net income exceeding expectations by \$34,000.**

B. Facilities

- **Lower Court Light Issues - Fuses for the lights have caused court lighting interruptions. Bulbs burn out on these metal halide lit courts which have never been converted to LED. Research is requested by the Board for additional lighting to combat graffiti taggers.**
- **Recycling Charge - A new additional charge is being levied from Republic Services for plastic and "contamination" items in the recycler. Reservations, Pro Shop and Cafe all need to be vigilant on separating trash from recycling items.**
- **Court Resurfacing - Begins 9/30 - 10/15 for courts 5&6, 15&16 and the backboard area.**

C. Constitution and Bylaws

- The election committee has been designated. Linda Milburn and Betty Muzquiz-Gillespie have agreed to serve on the committee if an election is necessary.
 - Todd Linke decided not to run again for another two year board term. He will complete the end of his second term on 12/31/24.
 - Maegen Demko suggested holding a Board of Directors Round Robin. She will send out some suggested dates to the Board members.
- D. Employment and Personnel - Board Members received updates on court incident with SD City worker - resolved at this juncture.
- E. Ethics - none

Contract and Lease

- Cafe - Remodel will happen after tournament season.
- HJKventure - There are new HJKventure court signs to help keep the ball machine practice balls separate from the pros. They also provide business identification. Issue with the BTC pro scam was discussed.

Unfinished Business - none

New Business

- Reservation office painting in October was approved.
- Board suggested BTC staff have name tags and logo wear for staff to be easily identified.

Adjournment - 8:03 p.m. Next meeting is October 15, 2024