

## **Balboa Tennis Club Board of Directors Meeting – July 15, 2008**

**Meeting called to order at 7:00 p.m.**

**Attendees:** Dwight Van Slyke, Richard Barndt, Don Goyette, Robin Rodger, Linda Stadelli, John Rodriguez, Ruth Nutt, Roxanne Drees, Peter Conneely, John Carstensen, Geoff Griffin and Colleen Clery Ferrell. Barbara Gregorio was absent. The board voted to approve the June minutes and Barbara's absence.

**Member Presentation:** None

**President's Comment's:** Dwight spoke about bids he has received for the HarTru courts on #19, 20 & 21- \$181,000 to \$193,000. The cost to install HarTru on courts 11 and 12 is \$44,000 less than the cost of HarTru on courts 19, 20 & 21. The gates would have to be raised and a few other minor changes. There would be \$2,400 of maintenance per year. Additional bids include lighting the lower 6 courts at a cost of \$92,000, fencing the entire club at a cost of \$82,000 and a new backboard costing app. \$80,000. The priority list for these projects is backboard, lighting, HarTru clay courts and fencing. There is an additional bid coming on July 28<sup>th</sup> for lighting.

**Treasurer's Report:** Roxanne Drees reported on the club finances. During June, CD money at Wachovia exceeding \$100,000 was deposited into a new CD at Wells Fargo to keep the accounts FDIC insured. For the month of June, daily permits and memberships were both up over 2007. Financials from the National Open were recorded in May so tournament income was higher than last year. Bank charges have increased the past 6 months due to a new charge by Wells Fargo. Colleen changed checking accounts to avoid any future charges. The club should see a credit next month. Court Rentals from the month of June will show in July financials. Early year spending for the Men's Restroom, computer expenses and plumbing pushed the negative net income \$7000 more than 2007. In comparison to budget, the club is within \$700 of projections.

**Tennis Director's Report:** Geoff experimented this year by not sending out paper entries to advertise the upcoming Balboa Open and Balboa Junior in an effort to save on cost. Seniors seem to be the most affected, as entries are low, yet other divisions are holding their own. The Balboa Junior entries are above last year. Due to a misprinting of the entry deadline, no late entry fees will be charged this year.

**Club Director's Report:** Active.com is interested in computerizing all operations at BTC. The board isn't interested at this time in upgrading the present system, nor adding credit card capabilities. Robin will form a committee to evaluate junior memberships and members making multiple reservations without cancelling. National Open financials were included in the board member packets. The net income of \$3,363 exceeded last year by a few hundred dollars.

Resurfacing for courts 13-16 and the stadium will begin on Monday, September 29 at the conclusion of the San Diego Metropolitan Tournament.

**Tennis Café:** None

**Committee Reports:**

- A. **Facilities:** The dry wall project and the stair risers leading to the roof will soon be completed.
- B. **Constitution and By-laws** – None
- C. **Contract and Lease** –None
- D. **Employment and Personnel** – None
- E. **Newsletter Deadline** – July 18, 2008
- F. **Ethics** – Robin read letters sent to David Ross and Ted Villarin concerning the need to keep their dogs on a leash at all times. Both dogs have been seen off leash at the club since the letters were initially sent. Documentation is beginning for both members who continue to break the rule.
- G. **Youth Program** – None
- H. **Activities** – None
- I. **Special Projects** – Several ideas were discussed on how to get the opinions of the members concerning the installation of Hard Tru Tennis Courts. Dwight mentioned having Gil's niece pass out a survey to morning, afternoon and evening members. Others wanted to send out a questionnaire in the upcoming newsletter. In the end, the board members decided to discuss the membership dues increase in the August Newsletter. The Hard Tru Questionnaire will appear in a future newsletter after a town hall meeting is held to educate the membership.
- J. **Web Site Updating** – Dwight mentioned that Don will be fulfilling his board term until the end of the year, yet he won't be running again. Don said he will continue to help with the website after his term is up if the club needs his services.

**Unfinished Business:**

**Director's Insurance** – Robin researched this issue and stated that most of our liability is in discrimination. She said the amount of coverage depends on the board's comfort level. She said the BTC Board is perceived as "Deep Pocket." Don made a motion to leave the Director's Insurance at \$3,000,000. Robin seconded the motion and the board voted unanimously.

**New Business:**

**Membership Dues Increase** – Roxanne spoke about getting together with Dwight, Ron, Robin and Colleen to come up with some figures which would give the club enough money to cover expenses for the next three years. Beginning in January 2009, the BTC Membership dues will increase as follows: Adult New from \$155 to \$200

Adult Renewal from \$135 to \$175

Senior New from \$105 to \$135

Senior Renewal from \$85 to \$120 (\$10 per month)

**Adjournment:** 8:10 p.m.