

Balboa Tennis Club Board of Directors Meeting –April 21, 2009

Meeting called to order at 7:02 p.m.

Attendees: Dwight Van Slyke, Richard Barndt, Roxanne Drees, Robin Rodger, Linda Stadelli, Barbara Gregorio, Melinda Murray, Ruth Nutt, Peter Conneely, Spike Lowndes, Karen Houston, Colleen Clery Ferrell and Geoff Griffin. The board voted unanimously to approve the March minutes.

Member Presentation: David Hall gave a presentation to the board on Induction Lighting. At no cost to the club, all the tennis court lights would be retrofitted with induction bulbs through an SDGE energy saving program. The lighting will be improved, the bulbs will last longer, utility costs will decrease dramatically and the environment will prosper as well from a reduction in carbon dioxide. SDG&E will subsidize the program over a period of 58-59 months. The total project cost is \$98,000. The club must be accepted first through the SDG&E program as there is only a certain amount of funding available. A motion was made by Karen and seconded by Spike to move forward, determining whether or not BTC would qualify for the program. The board voted unanimously. Richard went over the TNT paperwork in detail with David and Dwight signed off to determine whether BTC would qualify for the program through SDG&E. David Hall said what we signed was not a commitment to proceed with the retrofit, but only to determine whether BTC qualifies for the program. Getting qualified ensures funding in the event BTC decides to proceed with the retrofit.

President's Comment's: Dwight officially appointed BTC Officers for 2009. Spike was nominated for the position of Secretary. Robin made a motion, Barbara seconded the motion, and the board voted unanimously. Dwight nominated Richard for the position of Vice President. Spike made a motion, Barbara seconded the motion and the board voted unanimously. Dwight then nominated Roxanne for the Treasurer position. Robin made a motion, Spike seconded the motion and the board voted unanimously.

Treasurer's Report: Roxanne reported on the month of March. Permits were up and membership income was slightly down. Interest rates were down as expected with the overall economy. The tournament income was reported in February. Facility spending was down and insurance was as well because the Pro Shop and Tennis Café are paying for their own alarm systems. Office expenses were up as the club purchased new membership cards. Utilities were elevated in February and March. SDG&E attributed the increase to usage. YTD, daily permits and membership are both up. Locker rates are up as well. Tournament income was higher due to the Jr. Satellite. Facility spending was down as the new pro shop roof and fence were recorded under capital expense. Roxanne and Robin met to project the budget reserves for the next 10 years. The entire 2009 budget will be revisited in July to make adjustments where necessary.

Tennis Director's Report: Geoff reported that Manuela is living with her sister as she recuperates in Austria. She spent 32 days in the hospital. She has been given the ok to fly whenever. The BTC Spring Tournament has 66 players, which is down from last year. Tennis Fest is set for May 3rd. Wayne Bryan will be the emcee. The event will draw 1000 players like last year. Ed Collins is scheduled to receive the Ben Press Award. Geoff also reviewed the Jr. Satellite Tournament. He had 156 kids to play over a weekend. He ended up using two other sites. He's not sure if he'll run the tournament next year.

Club Director's Report: The club's insurance policy with Kaiser has been cancelled. Gil no longer needs insurance. This will save the club \$2730 annually. Many members and guests have been asking for the club to allow the use of credit and debit cards to pay at the Reservations Desk. After a discussion on the best company to go with, Melinda made a motion to offer credit and debit cards, Karen seconded the motion and the board voted unanimously to move forward. Richard added that the club will use Merchant Services for a year and then reevaluate. Colleen said she would have the credit/debit card services ready to go by June 1. The San Diego Tennis Federation will once again be holding their annual tournament at our club. They are asking for courts on July 3-5 and to see if their court rate would be the same. The board decided to keep the discounted rate of \$8.00 per hour with the addition of their logo on the BTC website. The club had a plumbing problem on Saturday, April 18. Drain Patrol had to be called. They snaked the drain 160 ft. for \$99 and found tree roots. Colleen recommended Radio Tennis.com to webcast the 2009 National Open Finals on June 14. After an explanation of what Radio Tennis is all about, Melinda made a motion, Spike seconded the motion and the board voted unanimously. Lake Murray Tennis Club requested that BTC send out an e-mail to our members informing them of an upcoming charity event at our club. Geoff suggested the e-mail be sent out from the San Diego Tennis District.

Tennis Café: None

Committee Reports:

- A. **Facilities:** The city waterproofed the stairs leading up to the clubhouse roof by painting them. The Pro Shop roof and attached fence projects were completed in March.
- B. **Constitution and By-laws** – none
- C. **Contract and Lease** –none
- D. **Employment and Personnel** – none
- E. **Newsletter Deadline** – May 18, 2009
- F. **Ethics** – None
- G. **Youth Program** – None

H. **Activities** – None

I. **Special Projects** – Peter passed around a sample wooden sign he is proposing for each of the tennis courts. Two sponsors for each court would purchase the naming rights of the court at the price of \$300 per year. Hal Snyder will customize the signs. This could raise an additional \$16,000 for the lower court lights. Karen made a motion to move forward with the sign sponsorship, Roxanne seconded the motion and the board voted unanimously. Peter will bring a customized sign with the BTC logo to next month's meeting.

J. **Web Site Updating** - None

Unfinished Business: ADA project will be completed Monday, April 27. Linda and Robin will continue to look for a suitable table to fit between the benches by Reservations

New Business: None

Adjournment: 8:45p.m.