

Balboa Tennis Club Board of Directors Meeting – July 16, 2009

Meeting called to order at 7:00 p.m.

Attendees: Dwight Van Slyke, Richard Barndt, Roxanne Drees, Robin Rodger, Linda Stadelli, Melinda Murray, Ruth Nutt, Spike Lowndes, Karen Houston, Colleen Clery Ferrell and Geoff Griffin. Barbara Gregorio and Peter were absent, but had called to notify us of their pending absences. The board voted unanimously to approve the June minutes and the absences of Barbara and Peter.

Minutes: There was discussion about whether or not to have individual copies of the previous month's minutes distributed to board members. The reasons against doing so were: it wastes time and paper; members have been emailed the minutes well in advance of the meeting, so if there were problems/issues, members have adequate time to respond; and Colleen brings a copy of the minutes to the meeting. A couple of the board members were not comfortable with the proposed change, so minutes will continue to be printed and available to each member.

Special Presentation: Mr. Denerest, from Empower Electronics, gave a presentation on court lighting. His company makes an energy efficient 750 watt ballast, which coupled with a newer technology light bulb, has the potential to reduce significantly BTC's energy bills. He is willing to install his equipment on courts 9 and 10 for a free trial period (30 days was mentioned). If, at the end of the trial period, we are not satisfied with the results, our old equipment will be re-installed at no charge. He will be contacting Richard to tour an existing facility that uses their ballast/bulb.

Member Presentation: None

President's Comment's: None

Treasurer's Report: Roxanne reported on the month of June, comparing it with last June, as well as a 6 month review, year to date, vs. 2008 year to date. For June 09 vs., June 08, Income was up in all categories except for rent, which was stable, and interest, which was down more than half, due to interest rates. Overall, Expenses were down slightly, although Utilities were up significantly. This is a developing trend and the only identifiable answer is increased usage. Where, we're not sure. Another possibility is rate increases. Richard will review the bills to see how much is due to increased usage vs. rate increase. Additionally, Bank charges are up, due to our accepting credit cards. This will be a separate expense item on next month's statement. The monthly comparison results show a \$2200+ increase in Net Income over last June.

YTD is looking quite good. Income is up \$15K, with the biggest increases in Memberships (\$8,900), Tournament Income (\$3,300), and Daily Permits (\$2,500). Expenses are down \$2,600. Many categories are up slightly, but Facilities (-\$4,500) gets most of the credit for the decrease.

Bottom line - much better shape than last year. We missed the projected budget by \$1500, less than 1% of total income.

Robin and Roxanne will be reviewing the July-December budget soon. Attendees invited. Email forthcoming with details.

Tennis Director's Report: Geoff gave a status report on the upcoming tournament. 140 more adult entrants. He credits being able to email tournament notification to So Cal USTA members for the increase. Junior entrants are down 100, primarily due to fewer out of town participants. The lagging economy is the primary culprit.

Unfinished business? Not sure on current status. Last meeting Geoff mentioned he would like to see nets between courts 1&2, 3&4 to stop the balls from rolling into the other courts. Dwight said the club already has the nets. Poles and hardware need to be purchased, in addition to paying for labor. Dwight will have the figures at the next meeting on how much this will cost. Geoff also requested a three foot fence or a curtain to go between courts 2 &3. This will separate the teaching courts from members who are playing and keep the nerf balls for Le Petite Tennis in one area. Dwight was going to get some cost figures for the next meeting.....

Club Director's Report: Several items:

- 1) Credit cards - Well accepted by club members, but Colleen and the staff are going through a learning curve on the accounting side. There's light at the end of the tunnel as it appears to be under control.
- 2) National Open Financials - Radio Tennis went over well. Entries down slightly from last year - \$200 less. Umpire fees increasing. Next year Geoff will assist with operations. Good tournament, just a lot of work.
- 3) Brinker Family Update - Norman Brinker, husband of the great "Little Mo" passed away. His daughters will continue the sponsorship of the Balboa Open.
- 4) Ladies Challenge Court - Wednesday mornings. Very few women use it. To keep or not to keep? Colleen will send an email to the club members about the Ladies Challenge court and will monitor usage. To be revisited next month.
- 5) Club policy of 3 balls per court except for the teaching courts and the stadium. Rigid enforcement or case by case? Discussion: if adjoining courts vacant and no one is complaining, no harm no foul.
- 6) New Graffiti - Colleen to call the City. Per her 7/22 email, they will be sending someone out this week to remove the graffiti in the three areas around our club.
- 7) Tennis Cafe wanted to have the soda machines moved to a different area - competing with their products. Board voted no.

8) Exhaust vent in Tennis Cafe was replaced.

Tennis Café: None

Committee Reports:

- A. **Facilities-** The drains in the men's restroom don't drain as well as they should. What needs to be done, and by whom, is being investigated.
- B. **Constitution and By-laws** – None
- C. **Contract and Lease** – No permit issued from the city yet.
- D. **Employment and Personnel** – None
- E. **Newsletter Deadline** –
- F. **Ethics** – None
- G. **Youth Program** – None
- H. **Activities** – None
- I. **Special Projects** – The plaque made up in honor of Herb Bistrow is completed and was passed around. Peter was absent, so we will revisit the project and discuss how much we want to charge for the plaques at next month's meeting. Not yet answered is how we go through GSDCTC for a tax deduction. Geoff was going to speak with Roz and Ben about this issue.
- J. **Web Site Updating** – Members of the website committee had their meeting with Paul Nordstrom. They had a shopping list of possibilities for the BTC Website: BTC Tournaments; paying for memberships; newsletter; purchasing Pro Shop items; bulletin board; soliciting votes from members; match finder; photo gallery..... They now have an itemized price list which they will email to the Board members and we will discuss next meeting.

Unfinished Business: The table Linda and Robin found to fit between the benches by Reservations has arrived and will be installed soon.

New Business:

Adjournment: 8:30 p.m.