

Balboa Tennis Club Board of Directors Meeting – June 22, 2010

Meeting called to order at 7:00 p.m.

Attendees: Karen Houston, Ruth Nutt, Peter Conneely, Dwight van Slyke, Colleen Clery Ferrell, Spike Lowndes Richard Barndt, Geoff Griffin and Jerry Bischoff were present. Robin Rodger, Jim Winters, Melinda Murray, and Roxanee Drees were absent. The board voted unanimously to approve the absences and the minutes from May's meeting.

Member/Guest Presentations: None.

President's Comment's: Lighting update - Our grant request is finished and will be sent to the County Board of Supervisor, with attention to the Neighborhood Reinvestment Program. Plus we received prices for parts for the six lower courts: \$57K. This does not include labor or power hook up. National Open - Colleen did a stellar job. Numerous compliments from the participants for a well run tournament.

Treasurer's Report:

Roxanne was absent, so Colleen took us through the numbers (pending Roxanne's review).

May 2010 vs May 2009

Interest income is up. We currently have \$162K at Wells Fargo. Lower Court Lighting is now a separate line item. The \$2500 reflects the money earned from the movie shoot. Tournament income number is higher, but only because the credit card charges showed up earlier this year than the cash deposits from last year. Advertising expenses are higher because of an early payment. Bank charges reflect credit card usage fees, which we didn't have last year because we weren't accepting credit cards. Utilities are significantly lower (\$500+) due to the change in how court lights are turned on/off.

YTD 2010 vs YTD 2009 Locker rent income is lower because many people who extended their memberships before the price increase also pre-paid their locker dues at the same time. Parking light reimbursement is lower because we have not received payment from the city. An invoice has been sent. Since the payment is based on a percentage of our electric bill, our conservation measures will result in smaller reimbursement from the city. Attorney fees are for advice on the movie shoot and for thoughts on concessionaires. Bank charges are up due to new/increased use of credit cards at BTC. Court expenses are up, reflecting the cost of four new nets. Insurance is down because Gil has obtained other insurance. Property insurance bill is due next month. Office increase due primarily to purchasing three year supply of court sheets (\$357). Tournament expense figure lower, but not all expenses from the National Open have posted. **Bottom line:** \$4,375 to the good. \$6,200 better than last year.

Tennis Director's Report:

Tournaments starting end of July. This Thursday as a good will gesture, there will be 18 Aussie teenagers (playing at Barnes tournament) at BTC. Geoff will be setting them up with matches. The Pro shop is being re-done to make it more "retail-friendly." Summer camps for juniors starting soon. Board voted to give Geoff \$400 to buy a shed for court #1 to store the equipment for the Juniors, and also voted to allow Geoff to use courts 11 and 12 as needed for his junior program.

Club Director's Report:

Movie Recap – Everything went well with minimal impact on BTC. Members were amused and intrigued at how the shooting was done and the club made \$2500 for our light fund. National Open went very well. Crowds bigger; players better; referees excellent; and the sponsors came through with drinks and complimentary sample products for all the players.

Due to the time involved with the National Open, Colleen requested the monthly Board Meeting be pushed back one week for subsequent years. The Board agreed.

SDG&E savings of \$566 this May vs. last May, thanks to Don Green for his suggestion.

A review of the Daily Log Overview showed we still have "visitors" at night in the stadium court, as evidenced by urine in the stadium garbage can. Speculation is that they are using the water fountain as a means to clean up. A long term solution would be to enclose the stadium in our security fencing, but in the interim, we will try disconnecting the water fountain in the stadium, hopefully making it a less desirable place for night time visitors.

Tennis Cafe:

Al had complained about the noise from the bathroom doors closing. We spent \$562.85 installing more efficient (quieter) door closing mechanisms. Al is now requesting soundproofing/more insulation. General comments were not favorable to spending more money on the cafe at this time. The subject shifted to how the lease is set up. Going back many years, the Cafe had a three year lease with an option for an additional three years. When the option expired, the lease was amended to a month to month, with a 60 day right to cancel by either party. Responding to member complaints about hours of operation, restricted menu and limited catering opportunities for special events, the Board will investigate putting out "requests for proposals" to interested parties to make the Tennis Cafe more responsive to the Club's needs.

Committee Reports

A. Facilities -

- 1) There was a suggestion to add an additional row of benches between courts 8 and 9. The existing benches would be moved closer to the center, still facing inwards, and the new benches would face the courts, providing better viewing during tournaments. Ideally, the benches will be sponsored (purchased) by club members, just as the benches on the courts were. The issue was discussed and will be reviewed next meeting.

2) The topic of shade and improved seating for the stadium court was briefly brought up, but was tabled because club members had previously voted saying lights for the lower courts and a new ADA compliant backboard are higher priorities.

B. Constitution and By-laws – None

C. Contract and Lease – Waiting for signed copy from the city. The permit should be coming soon.

D. Employment and Personnel – None

E. Newsletter Deadline – Still accepting articles until June 30, 2010.

F. Ethics – None

G. Youth Program – None.

H. Activities – None.

I. Special Projects - None

J. Web Site Updating. Colleen asked the board how many individual requests should be included in the club updates. The Board decided PSA (Public Service Announcements) items are acceptable, and to let Colleen use her judgment. If it becomes a problem with too many items, the board will re-visit the issue.

Unfinished Business: None

New Business: Tournament Trailer. A lot of work goes on behind the scenes getting ready for and running a major tournament. Jerry suggested purchasing a trailer that could be locked (and secured to the ground so it wouldn't be stolen) and this would be used as a central command post. Jerry believes this would save a tremendous amount of set up time each day. He did a lot of research and found an "EZ Display Concession Trailer" (12' x 7') which would make life much easier for the staff manning the tournaments. The cost of the trailer is \$5,500 cost, plus the cost of ground preparation (cement) adjacent to the Pro Shop. Ruth came up with another idea: why not make the club house the command post during the tournaments? Some potential problem areas surfaced, e.g. internet reception; security for computers/equipment; necessitating installing a lockable door between the club house lounge and bathrooms, which would be removed after the tournaments; and fire code regulations. But all appeared solvable, so Geoff entertained the idea of running the next tournament out of the clubhouse.

Adjournment: 8:24