

Balboa Tennis Club

Board of Directors Meeting Minutes

November 29, 2011

Meeting called to order at 7:00 p.m.

Attendees: Dwight Van Slyke, Colleen Clery Ferrell, Peter Conneely, Jane Pulliam, Jerry Bischoff, Spike Lowndes, Brad Hasper, Pat Mason, Jim Winters, Mary Gunset, Ruben Carriedo, Dan Hays and Geoff Griffin were present. Kevin Barton was absent. The Board voted unanimously to approve the minutes from the October meeting and Kevin's absence.

Member/Guest Presentations:

Peter introduced Steve and Katherine Hon from the North Park Historical Society. They provided a brief history of their organization and spoke about the opportunity for Balboa Tennis Club to host their annual, one-day car show in half of our parking lot on a Saturday in September, 2012. The current venue is in a North Park movie theater parking lot, which is slated to be converted to a park/playground in the near future. Local sponsors would be encouraged to set up booths. The club would not incur any expenses and would benefit by "being a good neighbor" to the community. Paume Cafe should benefit by increased pedestrian traffic. No decision reached at this time.

President's Comments:

Dwight's only comment was in regards to club financials. He would like to build up some cash reserves before tackling any new projects. (Court 5 and 6 resurfacing and the awnings project have already been approved, money set aside, and are not affected.)

Treasurer's Report:

No change from last month. Budget is on track and Jane agrees with Dwight we should build up more operating cash before tackling any new projects.

Tennis Directors Report:

Due to the success of Balboa Naval Hospital's Wounded Athlete Program (BWAP), USOC has donated \$15,000 to enhance the existing BWAP programs and run a tennis camp, inviting Warriors from around the country. The camp will be May 16 -18, 2012. The camp coincides with the Hendrickson Wheelchair tournament beginning the 18th, so those players interested will have the opportunity to compete.

Also in the realm of Wounded Warriors/BWAP, starting in January, Geoff will be offering very special rates to military and military spouses. They must be beginners and the rate is \$30 for 5 lessons. Clinics will be held on Sundays.

Each year at Christmas, Geoff/BTC raise funds for charitable groups. The groups this year are the same as last year: San Diego Rescue Committee; Storefront; and Stand Up For Kids. Based on club members' generosity from last year, Geoff has agreed to sponsor more kids, so all contributions, including cash, are greatly appreciated. If interested, see Geoff for more details on how to help.

Club Directors Report:

Courts #5 and #6 will be resurfaced for \$14,500. Money had been budgeted and is in our reserve fund.

Colleen recommended increasing outside court rental fees as follows: Non-profit from \$4 to \$5; Discounted Corporate from \$8 to \$10; and Corporate from \$10 to \$15. Motion made/carried.

Colleen provided statistics on the number of people on the court waiting lists during prime time (4-8 pm) for the last several months. Brad mentioned that even though players might be down on the waiting list, there's a very good chance of getting a court, because members don't call in to cancel their reservations. After discussion, Colleen will meet with her staff to start marking down those members who fail to cancel their reservations. A possible solution to correct reservation abuse would be for members to lose the privilege of making reservations or be penalized for a specified time period. Details will be discussed at a future meeting.

Contact problem with lights on courts #9 and #10 causing light malfunction. G-Force lighting is researching the problem.

Committee Reports

A. Facilities:

1) Ball Stop Nets between courts are being redesigned for the upper courts. A test net will be installed sometime in December, and if it meets our expectations, a full complement of nets for all upper courts will be purchased and gradually be installed ready for the ITF tournament in February. Eighteen nets are involved for courts 1 thru 18. We received compliments on the lower court ball stop nets, which prompted a similar clean design for the upper courts. However since the upper courts are deeper by 8', than the lower courts (128' vs. 120'), we are extending the nets 10' out into the court instead of 9' as on the lower courts. The upper court nets will be 8'-2" high by 10'-0" long and have rigid guide poles sleeved on top and bottom. The nets are to hang 1" above the court surface so as not to wear. A snap cleat will secure the net at the outward end so the net won't be blowing in the wind. Nets will be configured to be lifted out of the way during court washing. All nets will terminate out into the court at the construction joint seam between the courts, where a snap hook will be placed.

2) Landscape update: Dan Hays gave an update on the landscape improvements around the club. He suggested hiring a local gardener for a couple hours a week to keep our facility looking as nice as it does. (Due to budget constraints, the City would like to turn over landscape maintenance, other than lawn mowing, to the Club.) This issue will be discussed at a meeting in 2012 when all the enhancements are completed.

3) Discussion on Backboard repair: Dan also brought up repairing the backboard (just south of courts #16 and #17). If a major renovation is undertaken, extensive and expensive changes must be ADA compliant. Dwight obtained an estimate last year of roughly \$80k. However, Court Tech has come up with a bid for \$3800, which would be a band aid approach, yet definitely a safer and aesthetically pleasing solution until the club acquires enough funds to redo the entire backboard area. During the discussion on the Backboard, Colleen mentioned she had just received a \$1k donation to establish a matching fund challenge to help raise money for the backboard renovation. An email will be sent out to the members to see if there are any interested donors to match the \$1000 donation.

B. Constitution and By-laws: Board Member positions. Five openings. Three petitions received so far.

C. Contract and Lease: None.

D. Employment and Personnel: Employee reviews. See Executive Session.

E. Newsletter Deadline: February 2012

F. Ethics: None

G. Youth Program:

H. Activities: None.

I. Special Projects: None

J. Web Site Updating: None

Unfinished Business:

1) Results from High School Committee Meeting. 1) Results from High School Committee Meeting. Background: Historically, BTC has hosted two high school tennis teams: OLP in the fall and the St. Augustine in the spring. This year the club tried to expand its support for local schools without impacting court availability for club members. The other schools asked for the two schools give up 10 days of their practice time to allow other schools to use the courts. A schedule was created, but there were problems with the other schools either not showing up or not canceling their reservations. Questions surfaced over what happens if additional schools also want to use BTC facilities or whether BTC should give preferential treatment to OLP and St. Augustine. A committee was formed to discuss the issue. The committee decided to support one team per season: OLP and the Saints. Each school will donate \$500/year to the club, in addition to purchasing junior memberships for all players and paying for court time. In return, those schools will be given specific windows for practice/matches. Other schools interested in using BTC courts need to coordinate with either OLP or the Saints to use court time left unused by the host schools. If there is allotted time for additional schools, as approved by host schools, this information will be relayed to Colleen. Motion made and carried in favor of the committee's

decision.2) Club Christmas party Wednesday 12/14/11. The party starts 6:00p.m., with Board Members requested to arrive 5:30. The set-up crew will arrive at 4:30. A Pot Luck signup sheet was passed around. Jane will organize the food list and distribute to the Board Members.

New Business:

1) Member request for wedding on courts. Board thinks it's a great idea and would like more details.

2) Community College's Men's and Women's State Championships, May 10-12. Board likes this idea and would like more details.

3) Corporate or Individual Sponsorships. With discretionary funds being scarce, Spike suggested we seek sponsors who would be willing to "own" a court. Funding details to be worked out, but for roughly \$8,500, offer companies/individuals the opportunity to have their logo embedded in the court when the court is resurfaced, plus have windscreens with their company logos on the court fences. Generally, courts need resurfacing every 5-7 years and windscreens last 4-5 years.

Adjournment: 8:35 p.m.