

Balboa Tennis Club

Board of Directors Meeting Minutes

August 21, 2012

Meeting called to order at 7:00 p.m.

Attendees: Dwight Van Slyke, Colleen Clery Ferrell, Peter Conneely, Jane Pulliam, Geoff Griffin, Kevin Barton, Mary Gunset, Pat Mason, Ruben Carriedo, Dan Hays, Gregg Ward and Brad Hasper were present. The Board voted unanimously to approve the minutes from the June 2012 meeting.

Member/Guest Presentation:

- 1) Hud Collins, BTC member, thanked the Board members for their time serving and the opportunity to speak about the “No Shirt Rule,” which was amended recently. He said that several years ago, the Club took a vote and it was decided by the members that players at Balboa Tennis Club could play tennis without a shirt on. At the June 2012 Board Meeting, the Directors took a vote and decided that due to the many complaints regularly received, the “No Shirt Rule” would only be allowed on the lower courts of the Club. Mr. Collins felt the Board “capriciously” overruled the members vote from years ago. Dwight mentioned the Board actually amended the rule, not overruled the rule because members are still allowed to play without a shirt on the lower courts. Mr. Collins also voiced his displeasure concerning the pots between courts 6 and 7 where he plays regularly. He feels the pots presence creates a “negligent” situation where players can be easily injured. He also mentioned that a women plays in a sports bra in the morning and this situation parallels with a man taking off his shirt. After a few direct questions from Jane, the issue boiled down to whether the Board has a “right” to amend a rule which was put in place by the members. The BTC Bylaws don’t specifically address this issue, yet they do refer to Robert’s Rules of Order as the governing voice of the Board. Peter researched Robert’s Rules and found that a petition with signatures must be submitted by the Member requesting to overturn a decision made by the Board of Directors. Mr. Collins thanked the Board for their time.
- 2) The Board decided a committee would be formed including Peter, Kevin and Colleen to formalize the “Amended No Shirt Rule.”

President's Comments:

Dwight asked the members to reflect on what a great place the Balboa Tennis Club actually is in so many ways. He mentioned about the party for Tiffany Filipovich held in the Clubhouse on Sunday. Tiffany has been nurtured through the tennis world by Tennis Director Geoff Griffin since she was a small child. After years of instruction, guidance and competition, Tiffany has been awarded a tennis scholarship to South Dakota State University. The Club is very proud of Tiffany for her achievements and wishes her the best.

Treasurers Report:

Jane reported that the financial numbers of the club look good. With a profit of \$10,302 in the month of July, the balance of \$59,993 has the club moving in the right direction. With vigilant spending and tournament income, the balance is keeping the Club above the \$50,000 minimum balance. Jane has a question about the \$145,763 in depreciation listed on the balance sheet which she will address with the club CPA Joe Campbell.

Tennis Director's Report:

Geoff mentioned how the Balboa Open entries were left open a few extra days allowing players to call in with their credit cards and still enter the tournament. This allowed for more players to play. The same situation occurred with the Balboa Junior thus the amount of players entering both tournaments was close to last year. Tennis Europe and the national team from Mexico participated in the Balboa Junior to boost numbers overall and add to the bottom line profit.

Club Director's Report:

- 1) Club copy machine has been replaced with a new copier from Konica Minolta. Machine is now leased and payment is comparable.
- 2) Special Use Permit with the City of San Diego to operate Balboa Tennis Club is now complete. Also subleases with Griffin Tennis and Babycakes have been approved. Insurance for both subleasees is on file and current.
- 3) Eco friendly cups per request of Club President have been approved.
- 4) Joe Campbell – Club CPA would like to see cash flow hit \$75,000 by December 31, 2012
- 5) BTC Anti-Harassment Policy was approved by the Board. Gregg mentioned the importance of having the employees and Contractors sign the policy and keep on file.
- 6) Postal Service Mail Fraud was reviewed by Colleen. She received a call from Postal Service Fraud Inspector. BTC check found in stolen vehicle. Had been “washed” and written out to unknown person for \$2500. Originally made out to AT&T for \$80.51
- 7) The National Open financials were included in packet. Net \$2133 to club. BTC Open and Junior net profit - \$8547.

- 8) Sean and Rob have both resigned from maintenance duties. Marci Michelson hired, Dwight's daughter for Monday – Friday duties. Angela's Sanchez – cleaning service, will handle weekends.
- 9) The phone call received from Larry Belinsky received 8/17/12 to Colleen was reviewed. His family has been working with an estate planner, looking for opportunities. The Belinsky Family wants to be known as Ambassadors to San Diego Tennis. The mother "Esther" is healthy. The father "Arnold" has Alzheimer's. Larry says, "Strike while the fire is hot!!!" Esther suggested redoing our clubhouse with new carpet, furniture/cabinets. Larry suggested the Club put together a proposal with dollar figures. Dwight will get with Colleen this week to submit a proposal for the entire clubhouse, including the bathrooms and the Tournament Center as well.
- 10) Colleen read over the Daily Log Highlights.

Committee Reports

A. **Facilities:** Dan made a presentation on hiring a professional landscape company to maintain the grassy areas around the Club which have been neglected by the City. Due to some personnel changes, the City wouldn't be able to give the Club any extra help with mowing, edging and trimming. Dwight mentioned that maybe Dan was the only one bothered by the lack of attention the landscape surrounding the Club was getting. Dan agreed that he is more sensitive because of his 40 years in the business. He read over the details of the contract with a monthly price of \$375. At any time, the service can be discontinued. Dan has seen examples of Landcare Logic work and has been impressed. Dwight asked the Board where their priorities were at this time because many of the windscreens are beginning to get tattered. The Board voted to approve the landscape business on a trial basis.

B. **Constitution and By-laws:** None.

C. **Contract and Lease:** Special Use Permit received and signed. Approval from City for sublease to Babycakes Cafe and Griffin Tennis approved.

D. **Employment and Personnel:** None

E. **Newsletter Deadline:** September 30, 2012

F. **Ethics:**

G. **Youth Program:** None.

H. **Activities:** None.

I. **Special Projects:** None

J. **Web Site Updating:** None.

Unfinished Business:

- 1) **Membership Increases for 2013** – The Board voted to increase the dues for 2013 to the following rates in order to keep up with the club maintenance of courts and windscreens:

Adult New - \$250

Adult Renewal - \$225

Senior/Military New - \$175

Senior/ Military Renewal - \$160

***Rates for Super Senior, Juniors and 4 month membership will remain the same**

- 2) **Car Show at BTC** – Peter announced that the Car Show planning is coming along well. The date is September 8 from 10:00 – 2:00. They will utilize 70 BTC parking spaces. The Friends of North Park Library and Cars To Go (Smart Cars) will have booths set up.

New Business:

- 1) **Donor Brick Project** – Colleen reported that 9 bricks have been sold with a total of \$2385 being earmarked for the project. Dan wants to see an Employee Incentive Program established to enhance sales. He went over the Target Market List with the Board. Next item is to get a display set up with sample bricks for the members and visitors to see, thus encouraging more sales. He is encouraging Board members to purchase their bricks soon.
- 2) **Four New Planters** – The Board voted to approve the planters which are complimentary from the condo complex where Dan lives. He will move forward to get them filled with succulents and on the court. Brad suggested adding a caution color of yellow on the trim for safety.
- 3) **Holiday Party** – The Board decided Babycakes Café will cater the 2012 Holiday Party.

Adjournment: 8:40

