

Balboa Tennis Club

Board of Directors Meeting Minutes

October 16, 2012

Meeting called to order at 7:02 p.m.

Attendees: Dwight Van Slyke, Colleen Clery Ferrell, Peter Conneely, Pat Mason, Mary Gunset, Janene Christopher, Dan Hays, Geoff Griffin, C.T. Martin and Mark McDonough were present. Jane Pulliam, Gregg Ward and Ruben Carriedo were absent. The Board voted unanimously to approve the absences and the minutes from the September 2012 meeting.

Guest Presentations: None

President's Comments: Dwight recommended C.T. Martin to fill the vacancy of former board member Brad Hasper. The board approved C.T. unanimously. C.T. then spoke briefly about his background as a retired San Diego Police Officer and his work at the Federal Courthouse as well. C.T. is married with five children. He moved to San Diego in 1955 and has been a member of Balboa Tennis Club for 15 years. Peter next introduced Mark McDonough as a potential replacement for board member Kevin Barton who moved back to Tennessee. Mark spoke about his background as a BTC member for nearly 30 years. He has an MBA in finance and presently works as a broker in San Diego. A motion was made and passed unanimously to bring Mark on the Board of Directors to finish out Kevin's term.

Dwight spoke about his inquiry to the Park and Recreation Manager Susan Lowrey - Mendoza regarding the possibility of acquiring an additional room in the Reservation office building for our Tournament Center. The response from the City was that nothing can be done until 2016. The City is too involved with planning the Centennial Celebration in the Park and they are buried with 30 new projects in Balboa Park. Dwight also sent an email about extending the building and the Clubhouse remodel to fulfill the Belinsky Project requests. He is waiting for a response from the city to get any of the club projects started, as well as the Donor Brick Project which was previously discussed.

Treasurer's Report: Colleen gave the financial report due to Jane's absence. At the end of September, the club has \$51,000 in the bank, which is keeping in line with the \$50,000 minimum voted on by the Board of Directors. The Belinsky donation check of \$167,000 will show up in the next month financials. For the month of September, memberships were steady, yet court rental and daily permits were down from 2011. Wells Fargo refunded the club \$2500 for the check fraud incident. Overall in the month of September, the club netted \$1740. Year to date, court rental is up \$10,000 and memberships are also up \$16,000 over 2011. Overall, the club has netted \$5,533 for the year. Colleen pointed out the membership total numbers which stand at 1153. The board asked her to see what 2011 membership numbers were for a comparison. The Board asked Colleen to research Family memberships at other clubs and report back at the next meeting. Colleen passed out financials on the Metropolitan Tournament which showed a loss of \$350. Chaz Griffin still wants to run the tournament again next year, yet his Director Fees will be

based on 35% of the net from the tournament instead of a flat fee. Geoff Griffin pointed out that in the past few years, the complimentary balls the club was receiving also helped the bottom line. Without comp balls, the club is absorbing the cost and this makes a huge difference with the bottom line. The Board Members agreed to give Chaz another year as Director to try and turn the numbers around.

Tennis Director's Report: Geoff reported everything is going well with the Junior Satellite tournament he is currently running at the club. He mentioned about his friend and long time tennis player in San Diego – Don Daniels – who has ALS. Geoff is walking for the cause this weekend to raise money for this crippling disease. Geoff is also promoting an upcoming tournament for the Ariana Foundation which will benefit Project Uganda. Dwight spoke about Geoff winning the USPTA/USTA National President's Award for Community Service and the Board then congratulated Geoff with a round of applause.

Club Director's Report:

- **Belinsky Family** – Requesting lifetime memberships for family members. Larry says they won't use the membership much, but want to have the opportunity to play at BTC if desired. Director suggesting \$500 complimentary brick for Belinsky family and Beckey Smiser, donor for security system. All approved by the Board.
- **Donation Summary from Larry Belinsky,** "I have the trust and confidence that the club will do a good job. I suggest you hire a space planner or architect. All I ask is that you complete the jobs my family approved."
- **GSDCTC Donation to BTC** - \$4000 from percentage collected off of Belinsky donation.
- **Suggestion from Members** – Form bricks in shape of a tennis racquet. Dwight and Dan said this wouldn't be possible with the types of bricks we are selling.
- **SUP – Special Use Permit from City** – Colleen sat in on meeting about maximum fee collection from all clubs under City. \$5 per hour still will be listed on permit, yet no per court verbiage included. Most clubs utilizing daily fee instead of hourly.

Committee Reports

- A. **Facilities:** Dan Hays gave an update on the Donor Brick project. He requested the Board's opinion about the A-Frame which had samples of bricks already purchased, yet some of them are turned sideways to fit in the frame. The Board was content with the bricks as they are displayed, yet they want dollar figures attached. Colleen and Dan will figure a way to get this done. Dan and Dwight want to get the area between the Pro Shop and Clubhouse mulched and seeded. Dan also mentioned a 2 x 4 area near the backboard in need of repair. Dwight gave him the ok to hire outside help – Charles St. Hill – to get the job done. Dan would also like to complete the painting of the BTC Club buildings. Jeff Anderson started the project, yet has been interrupted with other commitments. Dan would like to get an outside painter to complete the project. Colleen will consult with Jeff Anderson about his availability.

- B. **Constitution and By-laws:** None.

C. Contract and Lease: None

D. Employment and Personnel: None

E. Newsletter Deadline: Waiting for results from the Shirt Rule Survey. Will add to November Newsletter.

F. Ethics: None

G. Youth Program: None.

H. Activities: None.

I. Special Projects: None

J. Web Site Updating: None

Unfinished Business: No votes on the Belinsky Project necessary at this time.

New Business: None

Adjournment: 7:55 p.m.