

**Balboa Tennis Club Board of Directors Meeting Minutes
March 18, 2025**

Meeting called to order at 6:39 p.m. by President Gary Smith in the Balboa Tennis Clubhouse.

Attendees: Gary Smith, Andrew Macfarlane, Maegen Demko, Mario Suarez, Angie Crawford, Charles Hamori, Michael Massaro and Colleen Clery Ferrell.

Approve Minutes and Vote on Board Member Absences - A motion was made by Angie and seconded by Maegen to approve the February 2025 Board Meeting Minutes. MMSC

Guest Speaker - none

President's Comments - (Gary Smith)

"I'm glad the rain is gone. This should make the membership happy."

Club Director's Report (Colleen Clery Ferrell)

- A. Update on Website Rebuild - Photos have been sent to the rebuild team. Spent time going over website priorities from membership and teaching perspective. First draft from Clickmatix due this week.**
- B. City Water Pipe Challenges - Hopefully no more problems after two city water pipe breaks within 10 days. The Club members coped well despite the inconveniences.**
- C. Clubhouse Furniture - Cited a few instances where guests and a member were sitting on the new furniture with their bare feet propped up, which is unacceptable. Constant monitoring in the Clubhouse is needed and a warning notice in the weekly update to the members to be more respectful.**
- D. Geovision/Hanwha Security Cameras at BTC - Guardian Security - the current security company maintaining cameras at BTC is switching to Hanwha cameras instead of Geovision. Current camera system is working well. Not wanting a**

transition at this juncture. The Reservation staff is very dependent on the cameras for observation and member safety.

E. Membership Total - 1,676 - Board members suggested adding to the Weekly Club Update that there will be no rate increases in 2025.

F. Waiting List - 79

G. Court Usage - 76%

Committee Reports

A. Budget and Finance (Colleen)

- The Club has \$260,798 in the bank at year end with \$125,849 in CDs and reserves. For the month of February, daily permits were up due to the nice weather which brings out more people to play. Memberships were up \$4,000 as well. Income came in positive at +\$8,000. On the expense side, the major item was plumbing repairs once again in the men's and women's restrooms. The new chairs in the Clubhouse will be depreciated. Overall net income for the month: \$9,000. YTD, daily permits and membership - the main income producers - both contributed to \$20,000 income totals over 2024. New nets and plumbing issues made up for most of the expenses. Utilities remained on par with last year. Overall, the Club is up \$5,657 in overall income over 2024. The Club is 16% through on the budget with revenue at 16.4%. Expenses finished under at 14.5%. Club CPA Jere Batten states, "BTC finances are very consistent from year to year and 2025 is no different so far."

B. Facilities

- Windscreen Upgrade - Several screens around the Club are getting tattered. They will slowly be replaced. A motion was made by Charles and seconded by Maegen to replace the north facing screens for a maximum of \$6,000. MMSC

C. Constitution and Bylaws - none

D. Employment and Personnel - none

E. Ethics - none

Contract and Lease

Route 6 Cafe - Executive Session

HJK Ventures - Executive Session

Unfinished Business

- **Security Lights** - Still waiting on G-Force Lighting and Construction for additional lighting.

New Business

- **Contract with OLP/Saints** - Both schools have been under contract from 2016-2026 to have exclusive rights for tennis court usage at BTC. The Board agreed to renew for the next 10 years after they complete court resurfacing estimated at \$60,000. The Board agreed this is a mutually beneficial relationship as both the schools and BTC benefit from using the lower courts. A motion was made by Angie and seconded by Charles. MMSC

Adjournment - 7:27 p.m

Executive Session to follow.

Next Meeting is April 15, 2025