Balboa Tennis Club Board of Directors Meeting Minutes May 20, 2025

Meeting called to order at 6:46 p.m. by President Gary Smith in the Balboa Tennis Clubhouse.

Attendees: Gary Smith, Andrew Macfarlane, Maegen Demko, Charles Hamori, Mario Suarez and Colleen Clery Ferrell. Angie Crawford and Michael Massaro were absent.

<u>Approve Minutes and Vote on Board Member Absence</u> - A motion was made by Charles and seconded by Andrew to approve the April 2025 Board Meeting Minutes and approve the absence. MMSC

Guest Speaker - none

<u>President's Comments</u> - (Gary Smith) The Board presented Colleen with a plant and a card in honor of her brother's passing.

Club Director's Report (Colleen Clery Ferrell)

- A. <u>Ben Press Award and Tennis Fest Recap</u> Colleen informed the Board about the honor of being named the 2025 Ben Press Award recipient. The ceremony took place during Tennis Fest, which was still a great event despite the intermittent rain.
- B. <u>Inside Tennis</u> The magazine is ceasing operation and will have one more commemorative edition. They are requesting a \$2,300 ad for the finale. BTC still has \$3,000 left in the 2025 budget. Andrew made a motion to approve the ad and Charles seconded. MMSC
- C. <u>National Open Sponsors</u> The banners hanging on courts 7 and 17 are from companies that support the National Open Hard Court Championships. 12 sponsors total are on board this year.
- D. <u>Designated Men's Ladder Courts</u> There was an issue with maintenance needing to use two of the Men's Ladder courts for repairs. The Club Director inadvertently assigned prime courts 7&8 for the ladder. Members revolted, so other courts were

reassigned. Moving forward, only lower six courts will be used as alternate courts regardless of the circumstances.

- E. Membership Total 1,687
- F. Waiting List 64
- G. Court Usage 79%

Committee Reports

A. <u>Budget and Finance</u> (Colleen)

• The Club has \$284,004 in the bank at year end with \$125,849 in CDs and reserves. There is 100k Board Designated in reserves. For the month of April, court rental was up due to the court rental for the Harper Ink Jr. Tournament and SDTF Doubles. Daily permits were also up +\$2,826 over last year. Memberships were slightly up +\$2,683. As for expenses, a new table in the Clubhouse along with windscreens on the lower courts accounted for the expense up \$2,198 over April 2024. Overall, the Club still finished the month with \$4,830 for total income.YTD, net income is -\$3,434 behind last year. As for the budget, income is up 7% and expenses are also elevated by 2.8%. Overall financial outlook at BTC is very positive for the first quarter of 2025.

B. Facilities

 Two new net posts are being installed on courts 1&2 because they can no longer hold the net tension. This happens after many years of usage.

C. Constitution and Bylaws

SUP with the City of San Diego - still in the signature phase.
 Volunteers at the Club moving forward will all have to be fingerprinted and background checked in the City of San Diego system.

D. Employment and Personnel

 Assistant Club Director David Saranglao took a week's vacation. Need board approval for compensation. A motion was made by Charles and seconded by Maegen. MMSC

E. <u>Ethics</u> - none

Contract and Lease

<u>Route 6 Cafe</u> - New furniture is on the way for additional seating. <u>HJK Ventures</u> - Contract for upcoming term still in progress.

Unfinished Business

- Contract with OLP and Saint Augustine Tennis Teams
 Signature approval from OLP came through. Still waiting for an official signature from St. Augustine, although verbally they have approved.
- <u>New Website Rebuild</u> In the final stages with Maegen's and Colleen's corrections submitted. Will go live soon.

New Business

- New Table in Clubhouse installation completed
- <u>Indemnification Contracts GSDCTC and SDDTA for usage of rooms in BTC Reservation building</u> They will be updated following the final approval of the SUP with the City of San Diego.

Adjournment - 7:52 p.m

Next Meeting is June 17, 2025