

**Balboa Tennis Club Board of Directors Meeting Minutes
June 17, 2025**

***Prior to the start of the meeting, Board members took a property walk to see the two areas the Club Director sees a need for an upgrade - the cafe patio and additional shade on the lower courts.**

Meeting called to order at 6:48 p.m. by President Gary Smith in the Balboa Tennis Clubhouse.

Attendees: Gary Smith, Andrew Macfarlane, Maegen Demko, Charles Hamori, Mario Suarez, Michael Massaro and Colleen Clery Ferrell. Angie Crawford was absent.

Approve Minutes and Vote on Board Member Absence - A motion was made by Charles and seconded by Michael to approve the May 2025 Board Meeting Minutes and approve the absence. MMSC

Guest Speaker - none

President's Comments - (Gary Smith) He spoke about the strong nucleus of the BTC Board. Gary is hoping the Board comes together for a mutual plan regarding the USTA award that the Club will be receiving in New York City, August 26, 2025.

Club Director's Report (Colleen Clery Ferrell)

- A. National Open Recap - The numbers for this one time great event have continued to decline, especially the last three years since the Southern California Tennis Association started running a concurrent event with more prize money and ITF professional points offered. Alternate days for holding the event are not feasible with other tournaments already scheduled and the small window of opportunity to attract the higher level players. Colleen suggested to pass on bidding for another year in 2026. Charles made a motion in accordance with this suggestion and Mario seconded. MMSC**
- B. Facility of the Year Award - BTC won the Large Facility of the Year Award as designated by the United States Tennis**

Association. Two persons have been requested by the USTA to attend the banquet at the US Open to receive the award and also be granted day passes to the tournament for the day.

- C. Criteria for Selection of Nominees to Accept the Award - Gary and Colleen both declined. Vice President Andrew Macfarlane, who has been on the Board for 9.5 years was nominated as the first person. Treasurer Mario Suarez and Secretary Maegen Demko have been on the Board since 2022. They both expressed interest in attending the banquet. Andrew spun a racquet to decide who would be the second person and Mario won the flip. Board Member Angie Crawford who came on the Board in 2023, but was not in attendance, wanted to be considered for the trip as well.
- D. Stipend for Nominees Traveling to NYC - Board President Gary Smith suggested the Club fund all four Board members. A stipend of \$1500 per person was suggested to cover the plane and hotel for two days. Three board members recused themselves from the vote. Without a quorum, a "President by Acclamation" vote ensued.
- E. Club of the Year T-Shirt - There was a suggestion by Mario to get a shirt made up and possibly pass out or sell at a discounted rate to the members. The Board decided to revisit the idea after the award had been presented and possibly coincide with the SD Metropolitan Tournament.
- F. USTA Premier Facility Designation - Balboa Tennis Club was recommended for this network of clubs. BTC Club Director is following up.
- G. Membership Total - 1,695
- H. Waiting List - 50
- I. Court Usage - 75%

Committee Reports

A. Budget and Finance (Colleen)

- The Club has \$276,608 in the bank with \$125,849 in reserved funds. In the month of May, court rental and daily permits were steady, with memberships up +\$3,279. Overall income for the month was up \$7,096 over 2024. Court washing, the purchase

of new nets, D&O insurance paid a month early, plumbing issues on the court and the installation of new net posts on courts 1 & 2 accounted for a \$12,000 differential compared to last year. Net income finished at -\$3,311. The Profit and Loss by Class will start to fill out as tournament season is beginning at BTC. Budget to Actual for January - May is at 41%. Income finished slightly lower than predicted at 38.7% with expenses at 35.6%. Net income overall is at 46.9% which is slightly up YTD.

B. Facilities

- Colleen suggested that additional shading above courts 19 and 22 would be helpful on the lower courts as large groups often end up bringing pop up tents for events. A bid from Marco's Canopies was accepted for \$5,224.94. Mario made a motion to accept and Maegen seconded. MMSC

C. Constitution and Bylaws

- SUP with the City of San Diego - Waiting for the final copy.

D. Employment and Personnel - none

E. Ethics - No Show Policy Review - Board confirmed the current policy should stay in effect.

Contract and Lease

A. Route 6 Cafe - The surface of the Cafe is stained and spotted. Former Board Member M.A. Hillier donated \$5k in 2018 to get the current surface installed. Club Director to get bids for refurbishing the flooring. Discussion on payment will take place at the July meeting.

B. HJK Ventures - Contract for upcoming term still in progress.

Unfinished Business

- **New Website Update - The new website will go live soon. Jeff Anderson has agreed to stay on as website manager in exchange for an annual senior membership.**

New Business

- **Upcoming Tournament Schedule for the Summer Season**

The remaining tournament schedule was reviewed, which includes the SDTF tournament over the 4th of July weekend, Maureen Connolly Brinker Balboa Open, San Diego District Tennis Association Championships and the SD Metropolitan.

Adjournment - 7:49 p.m

Next Meeting is July 15, 2025