

**Balboa Tennis Club Board of Directors Meeting Minutes
September 16, 2025**

Meeting called to order at 6:36 p.m. by President Gary Smith in the Balboa Tennis Clubhouse.

Attendees: Gary Smith, Andrew Macfarlane, Maegen Demko, Charlie Hamori, Mario Suarez, Angie Crawford, Michael Massaro and Colleen Clery Ferrell.

Approve Minutes - A motion was made by Angie and seconded by Charles to approve the August 2025 Board Meeting Minutes. MMSC

Guest Speaker - Stan Jankowski regarding the window he broke in the Clubhouse. "Good Evening. This is a great club. It was an accident - the window. I was training with the big ball. I used to play soccer in Poland. I hit too much and the glass was broken. I am sorry. I will pay. I ran a tournament here in 2015." When asked why he didn't tell the truth about breaking the window. "I had an accident on my bike. It left a shock in my head." Mario stated it was important for Stan to abide by the rules and regulations of the Club. Stan finished with a statement about helping Colleen out when a reservation employee was injured at the Club.

President's Comments - (Gary Smith) He is happy to have the board members back from New York after accepting the Club of the Year award.

Club Director's Report (Colleen Clery Ferrell)

- A. New Ultimate Challenge Court rule for tournament days** - If the players win a round, they can opt to stay for one more set. Then they must exit and let new challengers participate. This is the same rule as the regular Challenge Court. Maegen said she will update the pdf to reflect this change.
- B. Benches from Belson** - There is room for three more benches above court 22. Currently shipping is free. The funds will come from GSDCTC.

- C. BTC League Coordinator Position and other BTC Coordinators -**
Maegen Demko will be taking over this position of League Coordinator for BTC. She outlined the changes that will be implemented for league teams and captains. Other BTC Coordinator positions include Linda Olson and Irena Hukari for the Mixed Doubles Social, Jeffrey Newton for Men's Ladder, Gary Smith for the Friend's Group. Charles stated it was a conflict of interest for board members to receive a complimentary membership for performing club services.
- D. 2025 BTC League Rules Updated -** A copy of the updated league rules was sent to the Board Members. Maegen will update the recommended changes.
- E. Membership Total - 1,748**
Waiting List -152
Court Usage - 77%
- F. Suggestion to Suspend the Wait List -** After discussion, it was decided to cap the wait list at 150 and the membership at 1,750. A motion was made by Charles and seconded by Andrew. MMSC A recommendation to increase dues for 2026 was made and will be discussed at the October meeting.

Committee Reports

- A. Budget and Finance (Colleen)**
- The Club has \$288,086 in the bank with \$131,534 in reserved funds. Court rental was up \$5,000 over 2024 this month from the Girls' 16/18 and the SDDTA tournaments. Total income exceeded last year by \$9,000. On the expense side, the final Inside Tennis Magazine ad for \$2,360, court washing and new nets for \$2,651 and many plumbing issues plus the purchase of 3 additional benches accounted for a total expense of \$6,500. Net income for August was still positive at \$16,000 after depreciation for the month. YTD, totals are in line except tournament income which continues to decline. For expenses, plumbing issues are the headliner with a 60-year-old property that regularly breaks down. Budget vs. Actual for income is up 71.8% - 67% is the goal - and right on for expenses at 67.1%

B. Facilities

- A new exhaust system in both restrooms was installed. A new hose bib in the men's restroom was installed and the door handle was fixed. Court resurfacing for 11-14 is scheduled for 9/29-10/10 by CH Court Tech.

C. Constitution and Bylaws

- Four board members that were elected in 2023 are nearing the end of their initial two-year term. All four members have sent a notice to the Club Director that they will stay on for another term. *Per the BTC Bylaws, Beginning with the election of directors to be held in 2021, the class of directors to be elected in such year (Class I) shall be elected for a two year term, with an option of serving an additional two year term, provided that such directors seeking to serve an additional two year term shall notify the Board of Directors in writing by the September Board Meeting of their respective election year.*

D. Employment and Personnel - The Club Director is traveling to Europe 10/1-10/15. Responsibilities while away will be handled by Assistant Director David Saranglao, BTC employees Timur Sabirov and Andy Wickersham.

E. Ethics - There was a complaint by a BTC member that the instructors on the teaching courts were yelling too loud and disrupting member play. This issue will be addressed in Executive Session.

Contract and Lease

A. Route 6 Cafe - The new furniture is in place. The Board discussed cleanliness responsibilities and agreed Route 6 should have a cleanliness plan in place. Cleaning tables and sweeping before, during and after hours of operation.

B. HJK Ventures - The Club CPA Jere Batten recommended BTC request a "Year End Compilation of Financial Statements for 2025" in January 2026 to have that information available prior to the May rent determination for HJK.

Unfinished Business

- **Recap of New York Experience from Board Members who represented BTC** - A good time was had by all. The ceremony was very organized according to Mario. Andrew added that "it was nice to be recognized."

New Business

- Request from 4.5 ladies for Reserved Courts - denied
- Donation upcoming from M.A. Hillier - request for Balboa Tennis Club logo on show courts - Board in agreement.

Adjournment - 8:10 p.m

Next Meeting is October 21, 2025