

**Balboa Tennis Club Board of Directors Meeting Minutes  
January 20, 2026**

**Meeting called to order at 6:55 p.m. by President Gary Smith.**

**A group photo of the 2026 BTC Board of Directors was taken by the Club Director.**

**Attendees: Gary Smith, Andrew Macfarlane, Mario Suarez, Maegen Demko, Charles Hamori, Angie Crawford, Michael Massaro and Colleen Clery Ferrell.**

**Approve Minutes and Absence - A motion was made by Charles and seconded by Angie to approve the December 2025 Board Meeting Minutes. MMSC**

**Guest Speaker - None**

**President's Comments - (Gary Smith) "I am glad to see everyone back. This is a special group of people with great skills."**

- **Election of Board Officers - Charles made a motion to keep the same members in place for the 2026 Board Officers and Positions. Andrew seconded the motion. MMSC**
- **President - Gary Smith, Vice President - Andrew Macfarlane, Secretary - Maegen Demko, Treasurer - Mario Suarez**
- **Board Positions**
  - 1. Parliamentarian - Charles Hamori**
  - 2. Facilities - Angie Crawford**
  - 3. Ethics - Angie Crawford**
  - 4. Activities - Michael Massaro**
  - 5. Employment and Personnel - Andrew Macfarlane**
  - 6. Budget and Finance - Charles Hamori**
  - 7. Special Projects - Mario Suarez**
  - 8. Leases - Andrew Macfarlane**
  - 9. Youth - Michael Massaro**
  - 10. Election - Maegen Demko**

### **Club Director's Report (Colleen Clery Ferrell)**

- A. City Wide Janitorial Service - Started 1/18/25 - They started with a deep clean first. The day porter works from 4:00 a.m. - 8:00 a.m. each morning. So far, all is good.**
- B. Prospective Landscaper - The applicant worked at the SD Zoo as a senior horticulturalist. Initial agreement of \$30 per hour for eight hours or less a week, per Board approval. Mario made a motion to approve and Maegen seconded. MMSC**
- C. Membership Direction - The Board agreed to keep the membership cap at 1,750 and to activate the wait list on February 1, 2026 as planned. There will be a limit of 150 on the wait list moving forward.**
  - A. Membership Total - 1,719**
  - B. Waiting List - 0 - Started in 2022 and grew to 2,693.**
  - Court Usage - 68%**

### **Committee Reports**

#### **A. Budget and Finance (Colleen)**

- The Club has \$271,273 in the bank, with \$132,412 in reserves. For the month of December, court rental was up \$2,465 due to revenue from the K&W Junior and the San Diego Tennis Federation tournaments. Membership was also up \$7,421 bringing the total income for the month to \$62,659 - an excess of \$11,000 over 2024. Expenses were in line bringing the net income for the month to \$12,670. YTD, court rental, daily permits and memberships stand out as major contributors of the total income of \$775,805 for the year. Plumbing, janitorial, insurance, and payroll were the largest expenses for 2025. Overall the club netted \$66,829 for the year. Budget to Actual was right on target with income at 104%, expenses at 102% and net income finishing within \$4,000 of the target, thanks to the guidance of Club CPA Jere Batten. The 2026 final budget was presented and approved. A motion was made by Andrew, seconded by Mario. MMSC**

**B. Facilities**

- **The BTC logo and new windscreens for courts 8&9 should be installed prior to the Little Mo tournament Feb 7-10. They are being financed by an M.A. Hillier donation.**

**C. Constitution and Bylaws - none**

**D. Employment and Personnel - none**

**E. Ethics - none**

**Contract and Lease**

**A. Route 6 Cafe - They plan to extend the hours of operation into the evening for 2026.**

**A. HJK Ventures - As advertised, BTC Clinics are the largest in Southern California by offering 15,000 clinic spots in 2025.**

**Unfinished Business - none**

**New Business**

- **Service Agreement with Golden State CCTV Pros - Signed an annual agreement to service the video cameras. Since adding four new cameras, the visibility of the entire Club has improved dramatically.**

**Adjournment - 7:52 p.m**

**Next Meeting is February 17, 2026**